

# Modus Operandi of a Corrupted & Unscrupulous Head Master



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■ 编辑小组策划

# Contents

## Modus Operandi of a Corrupted & Unscrupulous Head Master

Modus Operandi of a Corrupted & Unscrupulous Head Master 1	
<b>Sales Commission (offered by Publisher)</b>	<b>1</b>
<hr/>	
Modus Operandi of a Corrupted & Unscrupulous Head Master 2	
<b>The tender of the school canteen</b>	<b>2</b>
<hr/>	
Modus Operandi of a Corrupted & Unscrupulous Head Master 3	
<b>Charged Computer Class</b>	<b>3</b>
<hr/>	
Modus Operandi of a Corrupted & Unscrupulous Head Master 4	
<b>Smart Classroom</b>	<b>4</b>
<hr/>	
Modus Operandi of a Corrupted & Unscrupulous Head Master 5	
<b>Holiday Trip/Graduation Trip</b>	<b>5</b>
<hr/>	
Modus Operandi of a Corrupted & Unscrupulous Head Master 6	
<b>Camp /motivational camp</b>	<b>6</b>
<hr/>	
Modus Operandi of a Corrupted & Unscrupulous Head Master 7	
<b>Promotion / Sales</b>	<b>7</b>
<hr/>	
Modus Operandi of a Corrupted & Unscrupulous Head Master 8	
<b>Paid BM /English classes</b>	<b>8</b>
<hr/>	
Modus Operandi of a Corrupted & Unscrupulous Head Master 9	
<b>Fees for extra tuition class</b>	<b>9</b>
<hr/>	



## Modus Operandi of a Corrupted & Unscrupulous Head Master 1

# Sales Commission (offered by Publisher)

1. HM forces the students to buy extra text books, activity books, reference books and other reading materials.
2. HM is given 30%-60% commission from the sales of books, given by school bookshop/publishers/suppliers.
3. Students are forced to buy extra activity books which are used during the extra classes (tuition class).
4. Parents are not given receipt upon the transaction of books, enable the party concerned manipulate their account for the purpose of personal monetary benefit.
5. HM manipulates the tender of bookshop in school. For instance, the owner registers a few different companies to submit the tender.
6. HM has the authority to decide the choice of activity books, reference books and reading materials used.
7. HM limits the students to buy the stationeries, books, sports T-shirt, school uniform etc, from school bookshop only where the items are also available in the market; HM will purposely ban the students to buy exercise books without school logo on it.
8. HM assists the bookshop (normally only one company) to hold books exhibition in school. However, there is no discount offered to the students; neither there is contribution to PIBG or board of governor of the school.

### AS A RESULT

#### STUDENTS

- Have to bear heavy school bag (5-10kg) to school every day, which affect the healthy growth of bone among the children
- Excessive homework, causing unnecessary burden to them
- Too many activity books which may not be completed in its entirety, resulting in unnecessary wastage.

#### PARENTS

- Publisher who offers commission as high as 40% to HM, indirectly causing the parents to buy unnecessary activity books forcefully by the HM. The selling price is high so that the publisher is able to make the same profit after the commission to the HM
- Parents have to pay more for the activity books, thus increasing their financial burden for this extra education expenses.

#### HEADMASTER

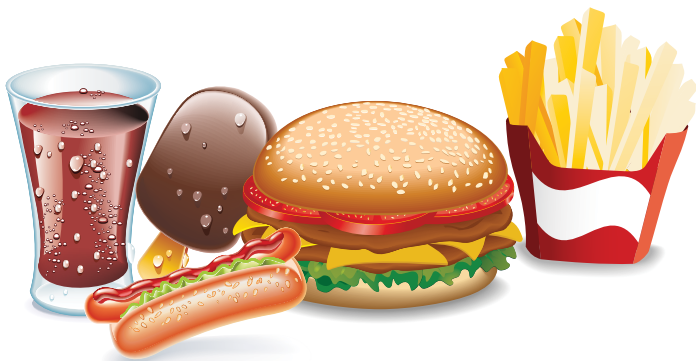
- Unscrupulous HM from A type SJKC can earn extra commission as high as RM 100,000 by working closely with the publisher in the sales of text books, activity books, reference books and extra reading materials as well as holding books exhibition.
- Base on the number of students in school, HM may collect RM 0.50 per student, from the school bookshop or publisher every month.

#### BOARD OF GOVERNOR OF SCHOOL:

*Rightfully, the school bookshop is under the management of the board of governor of the school. However, HM extends his power to control the operation of school bookshop. The abuse of power as a HM shows disrespect to the board of governor. Discount given by the publisher which should be channeled to the board as the fund of the school development is now made private to HM as his side income. This will affect the development of the school in the long term basis.*

## Modus Operandi of a Corrupted & Unscrupulous Head Master 2

# The tender of the school canteen



1. HM receives monetary benefit from the canteen operator before approve the tender.
2. The canteen operation contract which is signed by the HM will normally have the duration of 2+1 years, thus enabling a longer term of personal monetary benefits.
3. Rightfully, the tender of the school canteen operation in SJKC is within the power of the board of governor. However, HM mislead the JPN officer to allow him to use the tender standard operating procedure (SOP) practiced by the SK.
4. HM allows the canteen operator sell food at higher price.

## AS A RESULT

### STUDENTS

- Students are the victims in this scenario. They don't get balance and healthy nutrients when the canteen operator prepares low quality food to compensate for their additional cost incurred that benefits the HM.

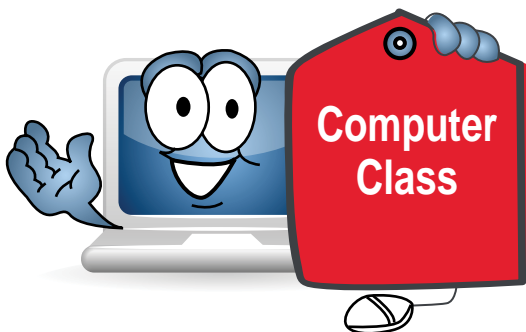
### HEADMASTER

- Base on the number of students in school, HM may collect RM 1 per student, from the canteen operator every month. If the school has 1000 students, the HM will have extra income of RM 1000.

### BOARD OF GOVERNOR OF SCHOOL:

- *Rightfully, the management of canteen operation is in-charged the board of governor of the school. However, HM mislead the JPN officer so that he hold control of the operation of the school canteen*
- *The abuse of power as a HM shows disrespect to the board of governor. Money earned through the canteen operation is the income for the school board of governor, which later will be channeled back into the development of the school. HM earns the personal gain and retard the growth of sjkc indirectly.*

# Modus Operandi of a Corrupted & Unscrupulous Head Master 3 Charged Computer Class



1. Under the name of PIBG, HM starts compulsory computer class where all students have to pay monthly fee of RM 10 (for duration of 11 months). This excludes the payment for the computer text book (total RM 24 for two) and the special examination which is about RM 70.
2. According to the Education Act, all classes conducted in official school hour are free. The syllabus and teachers are provided by the Minister of Education. However, due to personal monetary gain, HM allows the private company to conduct the computer class in the official school hour (the syllabus of the course and teachers provided have no approval from MOE; teachers turnover rate is high, some of them are only SPM graduates and have no experience in teaching)
3. The school outsources the computer course to private computer company in which content offered is almost similar every year. Assume there are 3000 students in the school; the company will get the service fee of more than RM 230,000 every year from the school.

## AS A RESULT

### STUDENTS

- Students are taught the computer knowledge and skill under the KSSR which should be conducted in the official school hour (60 minutes weekly). It is inappropriate to slot in another charged computer class during the school hour.

### PARENTS

- Parents have to fork out additional expenses of RM 134 to RM 200 every year.

### HEADMASTER

- There are only 2 to 3 computer companies in the Malaysia that monopolies the SJKC market. HM is able to get 30-40% of commission through this outsourced project.

# Modus Operandi of a Corrupted & Unscrupulous Head Master 4 Smart Classroom



1. On top of fee-paying computer classes, some HM in SJKC set up Smart Classroom infrastructure and students are required to pay RM4/RM12 every month (duration of 11 months).
2. There are two type of Smart Classroom setup:
  - a) Buyout Mode - the school board of governor will raise money to buy the complete set up from one computer company. The investment of the equipment is in the range from RM 15000 to RM 18000.
  - b) Rental Mode - The school will rent the set up from the company, students are required to pay fees of RM 12 every month
3. As a matter of fact, the equipment and set up of a Smart Classroom is easily available in the market. However, due to personal monetary benefit, HM choose to work with certain company. Whenever PIBG or school board of governor suggests looking for other suppliers, HM uses the excuses such as the software copy rights or maintenance offered by the certain company. According to Jia Zong, there are no special rights of certain software; other well-known companies also offer free maintenance during warranty period.

## AS A RESULT

### HEADMASTER

- As in Buyout Mode, HM can get one time commission of 30-40% of the investment amount (some A class SJKC invest up to RM 400 000), students are required to pay monthly maintenance fee of RM 4, HM also given RM 2 per student every month. After a year, all maintenance fees which exclude the parts will be borne by PIBG.
- As in Rental Mode, HM is given RM 5 per student every month. After a year, all maintenance fees which exclude the parts will be borne by PIBG. Such contract is signed for duration of 3 + 1 years.

### TEACHERS

- Teachers are not responsible to prepare the syllabus that will be used in Smart Classroom (for example Power Point etc), this causes the ineffective uses of Smart Classroom, and some even neglect its main function.

# Modus Operandi of a Corrupted & Unscrupulous Head Master 5

## Holiday Trip/Graduation Trip



1. There are two traveling agencies monopolizing the holiday trips held by all SJKC in KL and Selangor. The fees charged looks similar if compared with the packages offered by other traveling agencies. However, 4 students are assigned to squeeze in the 2 single-bed room, cheap food for their meals throughout the trip in order to maximize the profit made.
2. There is no learning objective in the trip, mainly for the personal monetary gain of the HM
3. The trip no longer limit to graduation trip, some even involve students other than standard 6. The tour is even arranged as far as overseas making high traveling fees looks more reasonable. HM understands how parents would not want to disappoint their children and will eventually allow their children to follow the tour held by the school.

### AS A RESULT

#### STUDENTS

- Students do not gain any benefits from the trip as learning objective is unclear. For those younger students who follow the school trip to faraway place, it increases the risk of safety.

#### HEADMASTER

- For example, in a 3 days/2 night's trip to Melaka/Singapore by bus, students are charged RM 720. 5 buses of 200 participants amounting to RM 144 000 fees collected. HM get 20% of commission which is RM 28 800.

#### TEACHERS

- Normally there are 4 teachers leading the tour in every bus. Teachers are happily leading the tour since it is all free of charge. Teachers and HM are in win-win situation in this case.

# Modus Operandi of a Corrupted & Unscrupulous Head Master 6

## Camp /motivational camp



These camps are usually organized by a group of retired HM during the school holidays or weekends, 1 -2 days (non overnight), fees are about RM50- RM 150. For example, Camp for prefects, motivational camp for UPSR candidates, camp for uniform groups, etc.

### AS A RESULT

#### HEADMASTER

- Retired HMs will get profits in addition to pension and the HM of the respective school will get 20-30% commission.





# Modus Operandi of a Corrupted & Unscrupulous Head Master 7 **Promotion / Sales**



HM helps in promoting various commercials eg : electronic dictionary , insurance, spectacles, courses (English Language courses , speed reading , brain development programmes)

## AS A RESULT

### HEADMASTER

- HM will get 20-30% commission.



Modus Operandi of a  
Corrupted & Unscrupulous Head Master 8

## **Paid BM /English classes**



1. HM invites commercial language centers to examine students' languages capability (fees about RM 100).
2. HM provides free examination venue e.g. classrooms and allows the language centers to conduct classes/courses in school, yearly language courses which cost about RM 2400.
3. In order to ensure HM gets his commission, HM increases the no of students per class.

### **AS A RESULT**

#### **STUDENTS**

- As a result of higher number of students per class, class efficiency is less satisfactory as compared to external private classes.

#### **HEADMASTER**

- HM will get 30-40% of commission.

## Modus Operandi of a Corrupted & Unscrupulous Head Master 9

# Fees for extra tuition class



1. One of the Key Performance Indicators (KPI) of HM is to improve UPSR results. In order to avoid the school teachers complaining about sacrificing private time for extra tuition, HM collects tuition fees to compensate and placate the teachers and at the same time for other unknown purposes.
2. HM wants students to buy workbooks, reference books and reading materials.

### AS A RESULT

#### STUDENTS

- are forced to join extra classes.
- heavier school bags
- more homework
- are forced to eat in canteen (less nutrition)

#### HEADMASTER

- receives more commission through selling more work book, reference books and reading materials.

#### PARENTS

- more expenses. Besides tuition fees, need to pay for extra workbooks, reference books and reading materials.



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